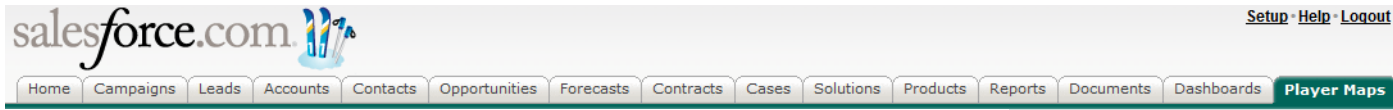
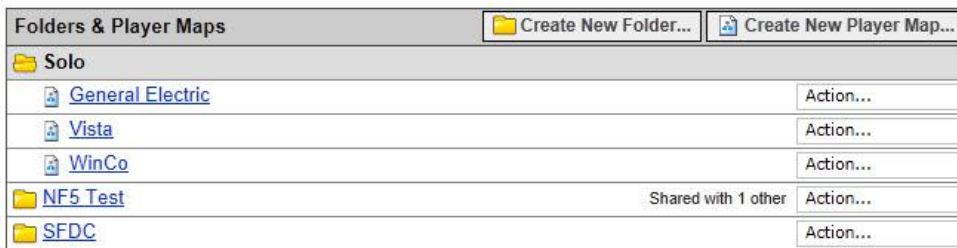


# PLAYER MAP X-RAY

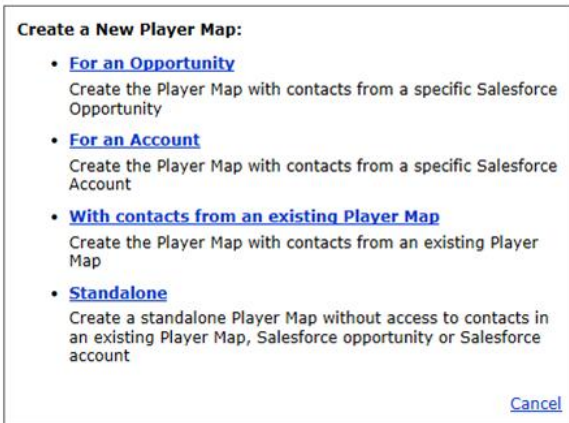
PMX integrated in Salesforce® - quickly create & manage your Player Maps.



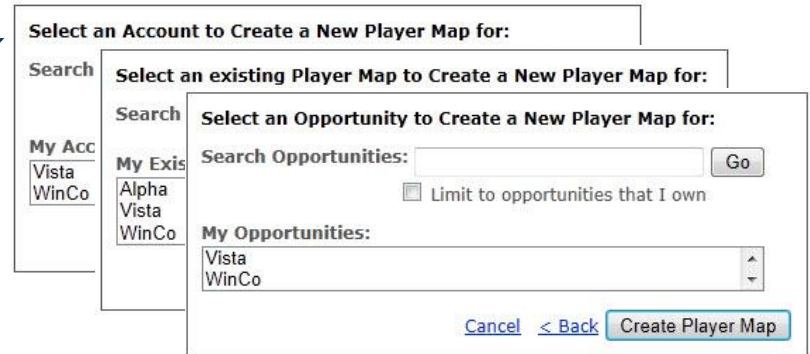
## PLAYER MAP X-RAY



Launch PLAYER MAP X-Ray in Salesforce® via 1 click on the installed Player Maps tab



Create new Player Map by associating with an existing Salesforce® account or opportunity, copying contacts from a current Player Map, or start from scratch & build standalone – whatever your choice, easy.

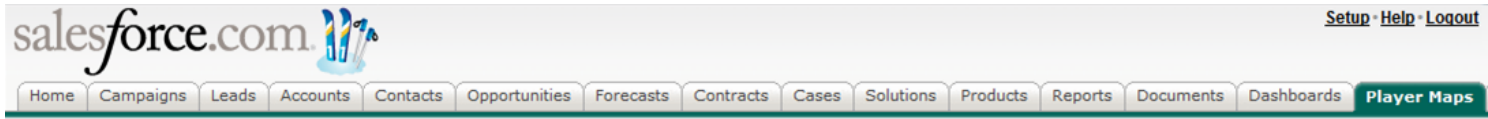


Search existing Salesforce® accounts or opportunities, or your Player Maps to jump-start creating new Player Map.

If questions, ping us at [pmx@playermap.com](mailto:pmx@playermap.com) or 1.414.921.2550.

# PLAYER MAP X-RAY

PMX integrated in Salesforce® - quickly create & manage your Player Maps.



## PLAYER MAP X-RAY

Add Person Vista Legend AutoSave Save Save & Return Return

Enter information on people or pull profile from Salesforce.com®

Click & enter Player Map insight

**Add Person**

Person:  in Organization  on Our Team

Search SF Account Contacts:  [Show All](#)

Name:

Reports to:

Title:

Location:

Player:

Power:  None  Low  Medium  High

Roles:  Business  Competitor  Funds  Solution  
 Champion  Contract  Pen Power  Source

Note:

LinkedIn:

Bridges:

to:

Note:

Player Map created in minutes – attach to opportunity for team and manager coaching & review

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If questions, ping us at [pmx@playermap.com](mailto:pmx@playermap.com) or 1.414.921.2550.

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